# MOTOR INSURANCE – THIRD PARTY PROPERTY DAMAGE COVER

## Target Market Determination (TMD)

Effective Date: 12 October 2025

## About this document

This TMD applies to the **third party property damage cover** described in the Product Disclosure Statements listed in Appendix 1 (**PDSs**) that have been issued by Allianz Australia Insurance Limited ABN 15 000 122 850 AFS Licence No. 234708 (the **Issuer**).

The purpose of this TMD is to describe the class of customers for which the products described in the PDSs have been designed, having regard to the likely needs, objectives and financial situation of that class of customers. Examples used in this TMD are illustrative only, and are not intended to be exhaustive.

This TMD is not intended to provide any financial product advice, and does not consider any individual customer's personal needs, objectives or financial situation.

This TMD does not replace the terms and conditions, and disclosures made, in the PDSs. A customer should refer to the applicable PDS before making a decision about a product.

A customer may fall within the target market described in this TMD, but may not meet the Issuer's underwriting criteria on application.

For further information on the Issuer's approach to the distribution and development of products for appropriate target markets, go to https://www.allianz.com.au.

# A. Target Market

## Product description (including key attributes)

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| Main cover(s): | **Third party property damage cover:** |
| | This cover provides protection for persons that drive or are passengers in a vehicle for their liability for loss or damage to another person's property arising from the use of that vehicle (**third party property damage cover**).<br>This cover does not provide protection for loss or damage to, or theft of, your vehicle. |
| Key eligibility criteria: | **Vehicle** is:<br>- registered with the relevant transport authority in Australia;<br>- roadworthy, safe to drive and with no existing damage, except for minor wear and tear;<br>- used for private purposes unless a business use has been accepted by the Issuer and shown in the policy schedule;<br>- not used to carry passengers for hire, fare or reward unless has been accepted by the Issuer and shown in the policy schedule; and<br>- of a make or model accepted by the Issuer and shown in the policy schedule. |
| Key exclusions: | The PDS for this cover has specific coverage and exclusions, including:<br>(a) at the time of the accident:<br>- driver was unlicensed, or not following licence conditions;<br>- driver had been declined by the Issuer;<br>- driver was under the influence of, or exceeded the legal limit for, drugs or alcohol, or refused a test for drugs or alcohol; or<br>- vehicle was used motor sports, trials or testing.<br>(b) liability:<br>- that could be claimed under a compulsory or statutory insurance policy or scheme; or<br>- for consequential loss (such as loss of use), or aggravated, exemplary or punitive damage.<br>See also Limitations and Ineligible Persons below. |
| Limitations: | Claims for legal liability are subject to a per event limit (as specified in the PDS), and certain liability is excluded under this cover. |
| Excess: | Claims are subject to the payment of premium for and excess as specified in the policy schedule. |

## Likely needs, objectives and financial situation

**Third party property damage cover is designed for:**

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| ✔ | **Likely needs and objectives**<br>Persons that want to protect themselves (and the driver of, and passengers in, their vehicle) against liabilities for accidental damage or destruction caused to another person's property arising from the use of their vehicle but not loss or damage to, or theft of, their vehicle. | **Likely financial situation**<br>Persons who are able to pay premiums in accordance with the chosen premium structure, and any excess in the event of a claim in accordance with the chosen excess structure. |
| ✔ | Based on our assessment of the key terms, features and attributes, the third party property damage cover is likely to be consistent with the needs, objectives and financial situation of customer's in the target market. | |

# B. Ineligible Persons

**Third party property damage cover is not designed for persons:**

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| ✗ | • who want protection for loss or damage, or theft of, their vehicle;<br>• whose vehicle is not registered with the relevant transport authority in Australia;<br>• whose vehicle is unsafe, not roadworthy;<br>• whose vehicle is of a make or model that is not accepted by the Issuer;<br>• that use their vehicle for business use that has not been accepted by the Issuer; or<br>• that use their vehicle to carry passengers for hire, fare or reward unless accepted by the Issuer and listed on the policy schedule. |

# C. Distribution

## Distribution channels

Products under this TMD may be distributed through any of the following means:

- online through relevant websites
- in-store branches and agencies
- by calling our contact centres
- other third-party distributors
- general advice, limited personal advice or personal advice model

All of these channels are monitored by the Issuer and staffed by persons who have been trained in the distribution of the Products covered by this TMD and the Application Process.

## Distribution conditions and restrictions

Products under this TMD can only be issued to customers that are eligible for that cover in accordance with the application and/or renewal criteria that has been approved in writing by the Issuer and which complies with the law (**Application Process**).

The Application Process has been tailored to identify the Target Market described in this TMD as part of the eligibility criteria for the Products covered by this TMD, and the use of the Application Process would make it more likely that a Product covered by this TMD will be acquired by persons in the Target Market.

Products under this TMD can be distributed either directly by the Issuer, or by distributors approved by the Issuer (**Approved Distributors**). Approved Distributors and their systems and processes are assessed and monitored by the Issuer, and therefore either the direct distribution by the Issuer or distribution by Approved Distributors would make it more likely that the Approved Distributor will comply with the terms of this TMD.

## Distribution information

We require distributors to provide the following information in relation to their distribution of products covered by this TMD:

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| Complaints | all complaints in relation to this TMD on a quarterly basis to the Issuer unless the Issuer has requested a distributor to report more frequently. This will include written details of the complaints. |
| Sales data | report relevant sales and customer data in relation to this TMD on a quarterly basis to the Issuer unless the Issuer has requested a distributor to report more frequently. |
| Significant dealings | notification if they become aware of a significant dealing in relation to this TMD that is inconsistent with this TMD within 10 business days. |

## Other

In addition to the distribution conditions, restrictions and information set out above, the Issuer may include other conditions, restrictions and information on the distribution of products under this TMD.

Any additional conditions and restrictions will be notified (in writing) to an Approved Distributor.

## TMD reviews

This TMD shall be reviewed as follows:

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| First review | Within 12 months from the date of this TMD. |
| Subsequent reviews | At least every three years after the end of the previous review. |
| Review triggers | Where an event or circumstance is identified by us or is notified to us that would reasonably suggest the TMD is no longer appropriate. This may include (but not limited to):<br>• a material change to the design or distribution of a product, including material changes to policy documentation or the PDS;<br>• a material alteration to acceptance criteria or underwriting criteria, and the Application Process;<br>• identified systemic issues in the product or the distribution of the product;<br>• relevant material external events such as relevant litigation or adverse media coverage;<br>• relevant feedback, information or notification received from a distributor, regulator such as ASIC or APRA or other interested parties;<br>• significant changes in metrics. These include sales, policy cancellations, lapses in renewals, claims, complaints and loss ratios; and<br>• any significant dealings that are inconsistent with the TMD,<br>to the extent these events or circumstances reasonably suggest the TMD is no longer appropriate. |

# Appendix

This TMD applies to the **third party property damage cover** described in the Product Disclosure Statements (**PDSs**) listed below and any related Supplementary Product Disclosure Statements:

- Allianz Car Insurance (POL891DIR)
- Allianz Premier Motor Policy (POL1231DE)
- Allianz Motor Insurance Policy (POL1145FI)
- Allianz Motor Insurance Policy (POL1145FI/2D)
- Allianz Personal Motor Insurance (POL011BA)
- Alphera Premier Motor Policy (POL1232DE/ALP)
- Ansvar Motor Insurance (POL1159FI/ANS)
- Audi Premier Motor Policy (POL1233DE/AU)
- Aussie Home Loan Motor Insurance (POL1165FI/AHL)
- Austbrokers Personal Motor Insurance (POL284BA/AUST)
- Australian Unity Motor Insurance (POL1218FI/AUNI)
- Auswide Bank Motor Insurance (POL1161FI/AUSW)
- Bank Australia Motor Insurance (POL1442FI/BAUST)
- BankVic Motor Insurance (POL1341FI/BVIC)
- Beyond Bank Motor Insurance (POL1147FI/BBA)
- BMW Premier Motor Policy (POL1234DE/BMW)
- COTA Car Insurance (POL1153FI/COTA)
- Credit Union SA Motor Insurance (POL1157FI/CUSA)
- Gallagher Personal Motor Insurance (POL895BA/AJG)
- Genesis Premier Motor Policy (POL1236DE/GEN)
- Goulburn Murray CU Motor Insurance (POL1148FI/GMCU)
- Great Southern Bank Motor Insurance (POL1146FI/GSB)
- HCF Motor Insurance (POL1350FI/HCF)
- Heritage Bank Motor Insurance (POL1151FI/HB)
- Honda Premier Motor Policy (POL1238DE/HON)
- Hume Bank Motor Insurance (POL1149FI/HUM)
- Hyundai Premier Motor Policy (POL1239DE/HYU)
- Ian Berry Insurance Services Motor Insurance (POL1160FI/IBIS)
- Insurance Advisernet Personal Motor Insurance (POL285BA/IAA)
- Isuzu UTE Premier Motor Policy (POL1422DE/ISZ)
- Jaguar Premier Motor Policy (POL1240DE/JAG)
- KIA Premier Motor Policy (POL1241DE/KIA)
- Kogan Motor Insurance (POL1438FI/KGN)
- Land Rover Premier Motor Policy (POL1242DE/LR)
- Loan Market Motor Insurance (POL1167FI/LM)
- Mazda Premier Motor Policy (POL1243DE/MAZ)
- Mercedes-Benz Premier Motor Policy (POL1244DE/MERC)
- MINI Premier Motor Policy (POL1245DE/MINI)
- Mitsubishi Motors Premier Insurance (POL1338DE/MIT)
- National Seniors Motor Insurance (POL1154FI/NSA)
- Nissan Premier Motor Policy (POL1246DE/NIS)

- Over Fifty Motor Insurance (POL1155FI/050)
- Peugeot Citroen Premier Motor Policy (POL1247DE/PEU)
- Police Credit Union Motor Insurance (POL1152FI/PCU)
- Qudos Bank Motor Insurance (POL1158FI/QUD)
- Ray White Motor Insurance (POL1170FI/RW)
- Renault Premier Motor Policy (POL1248DE/REN)
- Skoda Premier Motor Policy (POL1249DE/SKO)
- Skyline Premier Motor Policy (POL1250DE/SKY)
- Subaru Premier Motor Policy (POL1251DE/SUB)
- Suzuki Premier Motor Policy (POL1252DE/SUZ)
- Territory Car Insurance (POL1174TIO)
- TIO Personal Motor Insurance - Austbrokers (POL866TIO/AUST)
- TIO Personal Motor Insurance - Gallagher (POL908TIO/AJG)
- TIO Personal Motor Insurance - Insurance Advisernet (POL868TIO/IAA)
- TIO Personal Motor Insurance (POL873TIO/BA)
- Volkswagen Premier Motor Policy (POL1253DE/VW)
- Volvo Car Premier Motor Policy (POL1254DE/VOL)